# **Investor Fact Sheet**

Q2 2024 (TSX: CHP.UN)

Places Pe	eople Thrive		erties is a leading Re Iring value through <i>p</i>		
Canada	's Premier REIT				
Largest i	n Canada <sup>(1)</sup>	Unmatched Based Port	l Necessity- folio		elationship with argest Retailer
700+	High-quality properties	82%	Necessity-based retail portfolio <sup>(2)</sup>	57%	Loblaw tenancy <sup>(3)</sup>
3	Strategic asset classes	<b>38M</b> sq. ft.	Grocery-anchored retail portfolio		ith Loblaw provides a titive advantage
	anada's Largest ndowners	Industry Le Balance Sh	-	ESG Leader	ship
<b>17M+</b> sq. ft.	Development pipeline	BBB (High) BBB+	DBRS Rating S&P Rating	Net Zero By 2050	One of Canada's first entities with targets validated by SBTi
70+	Sites with future development potential	<b>6.9</b> x	Adjusted Debt to EBITDAFV, net of cash <sup>(4)</sup>	50%+	Women Executives (VP+)

### **3 Strategic Asset Classes**

Our unparalleled portfolio represents a combination of necessity-based, well-located retail properties supported by strong anchor tenants; high-quality and high demand industrial assets in key distribution markets; and transit oriented mixed-use and residential rental assets concentrated in the most attractive Canadian markets.

	Number of Properties	sq. ft. GLA	Value <sup>(5)</sup>
Retail Predominately necessity-based grocery anchored retail portfolio	570	44.6M	\$11.1B
Industrial Flexible well-located industrial portfolio	121	19.5M	3.8B
Mixed-Use & Residential Transit oriented mixed-use and residential portfolio	11	1.8M <sup>(6)</sup>	<b>0.9</b> B
Properties Under Development	-	-	0.9в
Total	702	65.9M	<b>\$16.7</b> В

Portfolio Mix by Asset Class<sup>(7)</sup>

**ChoiceProperties** 



## Choice's Top Five Tenants<sup>(3)</sup>

Ter	nant	% Revenue	
1	Loblaws	56.5%	
2	Canadian Tire	1.8%	
3	TJX Companies	1.2%	
4	Dollarama Inc.	1.1%	
5	Pet Valu	1.0%	

(1) Based on total portfolio GLA, number of properties and market capitalization.

(2) Calculated as a % of the retail segment's annualized gross rental revenue on a proportionate share basis as at June 30, 2024.

(3) Percentage is based on annualized gross rental revenue on a proportionate share basis as at June 30, 2024.

(4) Adjusted Debt to EBITDAFV was 7.6x as at June 30, 2024.

(5) Fair value of investment properties is shown on a proportionate share basis.

(6) 1.8 million sq. ft. of GLA includes 0.7 million sq. ft. associated with Choice Properties' 923 residential units.

(7) Calculated as a % of total NOI on a proportionate share cash basis for the three months ended June 30, 2024.

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# **Choice**Properties

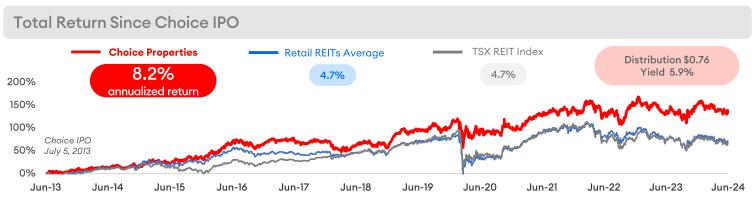
#### **Financial Performance**

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	Q2 2024	Q2 2023	Change	Adjusted Debt	\$7.7B
FFO	\$0.255 /unit	<b>\$0.254</b> /unit	+0.4%	Adjusted Debt to EBITDAFV, net of cash <sup>(1)</sup>	6.9x
	\$0.244	\$0.235		Weighted Avg. Term to Maturity <sup>(2)</sup>	6.0 years
AFFO	/unit	/unit	+3.8%	Weighted Avg. Interest Rate <sup>(2)</sup>	4.12%
Occupancy	98.0%	97.4%	+0.6%	Unencumbered Assets	\$12.8B
Same-Asset NOI, Cash Basis	\$241.7M	\$231.5M	+4.4%	Adjusted Debt to Total Assets, normalized <sup>(3)</sup>	40.5%

**Debt Metrics** 

### **Development Pipeline**

sq. ft. <sup>(4)</sup>	In Planning	Zoned & Ready	Active	Total
Retail	-	0.3M	0.2M	0.5M
Industrial	-	<b>4.2</b> M	1.8M	6.0M
Mixed-Use & Residential	7.1M	3.6M	-	10.7M
Total	7.1M	8.1M	2.0M	17.2M



Calculated at June 30, 2024, with distributions reinvested at spot price. Retail REIT peers include Crombie, CT, First Capital, RioCan, SmartCentres

## Leadership Team

Name	Role	Contact
Rael Diamond	President and Chief Executive Officer	Rael.Diamond@choicereit.ca
Mario Barrafato	Chief Financial Officer	Mario.Barrafato@choicereit.ca
Niall Collins	Chief Operating Officer	Niall.Collins@choicereit.ca
Erin Johnston	Senior Vice President, Finance	Erin.Johnston@choicereit.ca

(1) Adjusted Debt to EBITDAFV was 7.6x as at June 30, 2024.

(2) Weighted average reflects senior unsecured debentures and fixed-rate secured debt.

(3) Normalized for \$500 million excess cash from the issuance of Series U debentures held to repay a portion of the \$550 million Series K debentures upon maturity in Q3 2024. Adjusted Debt to Total Assets was 42.2% as at June 30, 2024.

(4) At the Trust's share.



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